

## Linedata Ekip360

### Our Equipment Lending and Leasing Solution

Your customers need financing to grow. Linedata Ekip360 makes originating and managing equipment loans and leases easier and faster for banks, independents and captives. With efficiency at every step, you'll be able to focus on what matters: getting your customers the funds they need to propel their business.

### Why Linedata Ekip360

Our equipment financing solution is modular and end-to-end. Whether you need a powerful point-of-sale solution, a best-in-breed back office servicing and contract management solution or the entire journey, Linedata Ekip360 brings efficiency to lending and leasing. The solution supports your unique business with high configurability and plentiful out-of-the-box integrations so you can create the credit ecosystem that is right for you.

Focus on building relationships and let Linedata Ekip360 handle the paperwork. The solution is configured to help you quickly and accurately prepare quotations, using your asset catalog, products, financial offers and more. Your business practices and protocols drive underwriting decisions, data analysis and risk management while credit analysts enjoy a 360 degree view of the borrower. Once the deal is closed, rich functionality helps you manage the contract and services.

Two modules, one end-to-end solution.



### Powerful POS

- **Proposal preparation:** an embedded, configurable pricing engine helps you present proposals quickly while managing commissions for all parties involved. Our Sales Advisor tool uses AI to identify the offer with the highest likelihood of acceptance so your salesperson can focus their efforts.
- **Portfolio management:** internal and external communication, alerts about contract terminations, and follow-up notifications on current offers help maintain a clean pipeline and get deals done.
- **Credit review and underwriting:** detailed customer information including contracts and payment history, credit bureau inquiries, automatic scoring, and documentation capture help build the credit



### Best-in-breed Back Office Solution

- **After-sales servicing:** you can manage any number of assets under the same contract, splitting them off as they are repaid, plus manage services even after the assets are paid off.
- **Invoicing and payments:** customer and supplier invoicing and payments are handled within the solution. Linedata Ekip360 also detects late payments and can run collection workflows configured to your preferences.
- **Accounting and reporting:** internal debit and credit entries feed your general ledger or be exported as raw data. Rich accounting features within the solution accommodate both operating and financial leases.

### About Linedata

With 20 years' experience, Linedata provides global humanized technology solutions and services for the asset management and credit industries that help its clients to evolve and to operate at the highest levels.

# +40 million

live contracts can be supported in your Linedata Ekip360 solution.

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# More than 1000

out-of-the-box APIs so you can build your ideal credit ecosystem.

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# 2+

 entities on one platform

Diversify your business with support for multiple separate brand entities on one platform.

**Learn more or schedule a demo**

Reach out to us at 1-800-827-2010, [getinfo@linedata.com](mailto:getinfo@linedata.com) or by visiting our website at [www.linedata.com](http://www.linedata.com).