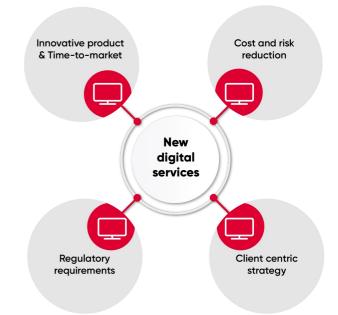
Linedata Lending & Leasing -The digital accelerator How COVID-19 has highlighted the critical needs for digital services for financing activities

## Linedata

The banking industry started its digital transformation 15 years ago with the rise of GAFAM, Cloud as an enabler, and open banking. However, the Covid-19 pandemic has shown that the banks are still midstream, in particular in the corporate lending world.

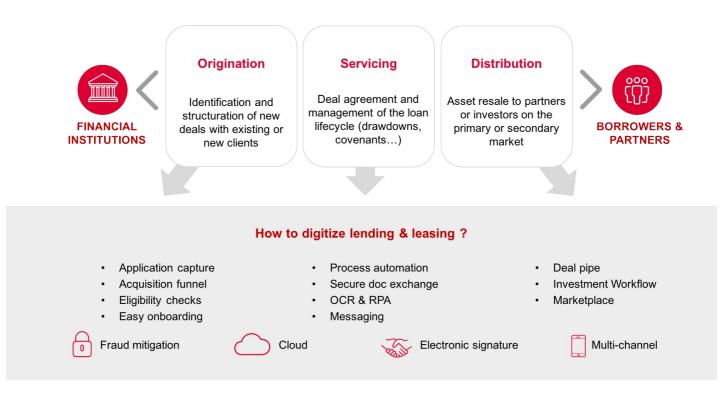
Indeed, to face business impacts of quarantining and social distancing, governments have launched initiatives to support corporations with loans backed by a public guarantee. To make these programs available, banks had to adapt their processes and IT set-up.

Financial institutions were all also challenged to adjust existing loans and leases to postpone repayment. This way of managing loans or quickly launching new finance solutions is going to become a standard. That is the reason why banks have to accelerate their digital transformation in lending and leasing, becoming more and more client-centric in order to strengthen their market positioning and differentiation.

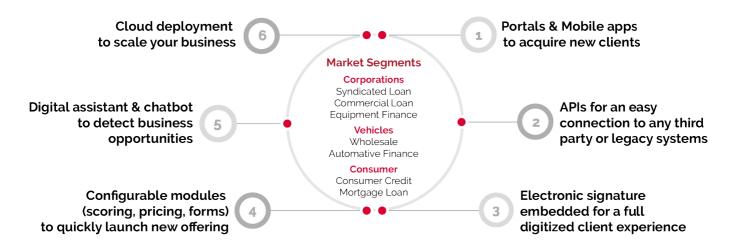


### On the road to digitization

Digitization of financing activities is key to stop current paper-based, inefficient and risky processes.



# On top of best-of-breed software solutions, Linedata Lending & Leasing offers digital enablers to deliver value-added services to the financial industry



## Our Linedata Lending & Leasing latest digital use cases

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#### **Client Portal**

Make fast decisions while managing your risk

- Custom application capture by product
- · Secure doc exchange and messaging

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#### **B&B Module**

Finance your clients on websites directly

- Pricing engine to push real-time offer
- Available on mobile apps

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#### Marketplace

Grow your business based on data analysis

- New services for your clients
- · Automatic eligibility check and scoring

## About Linedata Lending & Leasing

Linedata offers powerful front-to-back office software solutions to lenders and lessors, built with automotive financers, commercial lenders, small business lenders and equipment financers in mind. Linedata provides end-to-end efficiency and consistency to constantly evolving institutions. Linedata also provides technologies for syndicated loans.



## Contact us to discuss about your digitization challenges

#### You want to:

- Improve your client relationship by proposing new value-added services on-line
- Grow, scale or streamline your business while mitigating risks
- Make secure your remote interactions with clients
- Offer new finance solutions in a timely and smooth manner