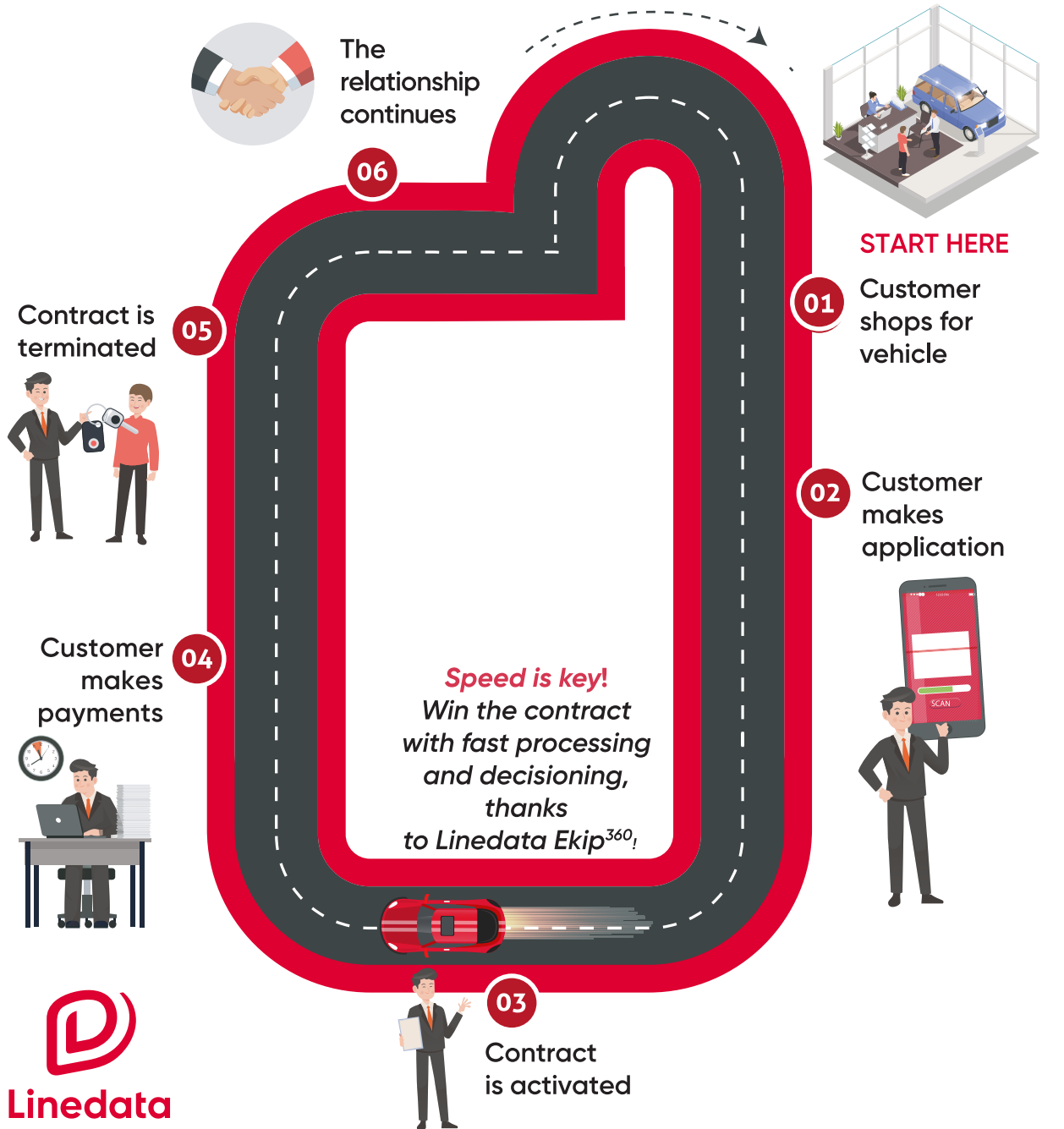


AUTO FINANCING JOURNEY WITH LINEDATA EKIP³⁶⁰



- 01** The dealership salesperson can quickly provide financing proposals from any device for any vehicle. Simulated scenarios are instantly available for loans or leases including rates, terms, and down payment amount.
- 02** The customer or dealer completes easy-to-fill forms and can use a mobile device camera to capture necessary document images.
For internet shoppers: Through the dealership's portal or app, customers can leverage Linedata Ekip³⁶⁰'s capabilities, including viewing scenarios and applying for a loan or lease.
- The automated workflow begins. The lender can auto-decision within their parameters or forward on to a credit analyst for decision.
- 03** With a signed or e-signed and enforced contract, Linedata Ekip³⁶⁰ acts as a full Contract Management System monitoring payments and account changes, supporting full-service contracts, managing insurance claims, handling early termination or contract extension or any other additional service.
- 04** Using Linedata Ekip³⁶⁰ webservices to transmit accurate contract data, dealers may provide customers with a portal or mobile application to view contract details and make payments.
- 05** As the customer completes payments on a purchased vehicle or returns the leased vehicle, Linedata Ekip³⁶⁰ helps complete the transaction or recover the asset.
- 06** Dealers can build reports to proactively target customers as they near the end of their term, ensuring they capture the next transaction.