



Linedata Recognized by Aite Group

Linedata Lending & Leasing named “Active Listener” of 2019 and ranks in the top third of Commercial Loan Origination Systems

Seattle, London, New York, Paris, Toronto, December 19, 2019 – Linedata (Euronext Paris: LIN), a global provider of credit and asset management technology, data and services, has been named the Active Listener of 2019 by research and advisory firm Aite Group, based on a vendor survey published recently. The recognition is a nod to Linedata’s commitment to humanizing technology in order to best adhere to client needs. Additionally, Linedata ranked among the top third of Commercial Loan Origination Systems in the same survey.

Active Listener Award

In noting the rationale for this award, Aite Group stated that, “By keeping a keen ear pointed towards its customers, Linedata pulled off a recent transition that enables it to deliver more value. As a result of its many touch points with clients, among which were regular discussions, user groups, and independent studies, Linedata noticed that its lending and leasing clients’ behaviors had evolved and learned that they expected a new type of attention.”

To respond, Linedata separated one larger group into two dedicated teams to address client needs with its lending and leasing solutions. One of the teams, Account Management, was created to partner with clients to better understand their needs, challenges, future strategy, objectives and expectations. The other team, Professional Services, is focused on identifying ways clients can maximize their investment in Linedata’s Capitalstream solution, a credit origination and risk management solution.

“At Linedata, we’re proud to put our clients first by listening, learning and innovating. We humanize technology by understanding what keeps our clients up at night and uncovering new ways to reduce those challenges, keeping them competitive in the marketplace. This award means so much to us as it reinforces the progress we’ve made by listening and responding to our clients’ needs,” Jamil Jiva, EVP of Lending and Leasing at Linedata said.

Commercial Loan Origination Systems Ranking

Aite Group conducted a comprehensive evaluation of both vendors and solutions in early July. Amongst 17 vendors within the commercial loan origination space, Linedata ranked within the top third.

Survey highlights – Linedata Capitalstream’s best-in-class capabilities:

- Quality of the Linedata management team – 4.83/5
- Client retention – Average in excess of 9.5 years
- Support for solution customization
- Reference checks on the ability to deliver on promises

“We provide our clients with a platform that enables them to do business their way, supported by deep functionality. Digital transformation is a huge undertaking for financial institutions, and we’re thrilled to be recognized as a technology partner that helps clients to be more efficient, reduce risk, and exceed their expectations,” Jamil Jiva reflected. “To rank among the best commercial loan origination systems in the industry is an honor.”



ABOUT LINEDATA

With 20 years' experience and 700+ clients in 50 countries, Linedata's 1300 employees in 20 offices provide global humanized technology solutions and services for the asset management and credit industries that help its clients to evolve and to operate at the highest levels.

Headquartered in France, Linedata achieved revenues of EUR 173.2 million in 2018 and is listed on Euronext Paris compartment B FR0004156297-LIN – Reuters LDSV.PA – Bloomberg LIN:FP.

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ABOUT AITE GROUP

Aite Group is an independent research and advisory firm focused on business, technology, and regulatory issues and their impact on the financial services industry. With expertise in banking, payments, wealth management, capital markets, and insurance, Aite Group's analysts deliver comprehensive, actionable advice to key market participants in financial services. Headquartered in Boston, Aite Group works with its clients as a partner, advisor, and catalyst, challenging their basic assumptions and ensuring they remain at the forefront of industry trends.

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