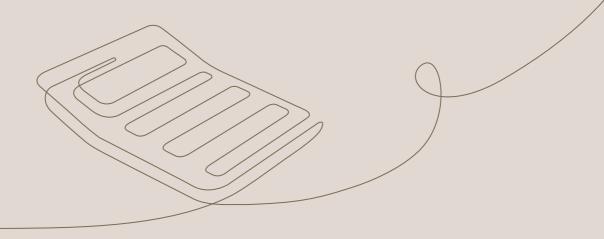
CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2011





CONSOLIDATED INCOME STATEMENT

IN THOUSANDS OF EUROS	31/12/2011*	31/12/2010
Revenues	137,306	136,243
Purchases and other external expenses	(34,259)	(37,522)
Taxes other than income taxes	(2,634)	(2,882)
Personnel expenses	(67,984)	(65,915)
Other operating income	638	1,040
Other operating expenses	(1,373)	(1,964)
Net operating depreciation and amortization expense	(7,674)	(6,514)
Current operating income	24,021	22,485
Non-current income	187	555
Non-current expenses	(395)	(1,385)
Operating income	23,813	21,655
Interest expenses	(760)	(1,088)
Interest income	91	80
Cost of net debt	(669)	(1,008)
Other financial income	573	1,525
Other financial expenses	(477)	(1,501)
Current and deferred taxes	(8,707)	(7,740)
Result from continuing operations	14,533	12,931
Result from discontinued operations	0	0
Net income	14,533	12,931
Minority interests	0	0
Net income - Group share	14,533	12,931
Basic earnings per share (in euros)	1.36	1.23
Diluted earnings per share (in euros)	1.36	1.19

CONSOLIDATED BALANCE SHEET

IN THOUSANDS OF EUROS	31/12/2011*	31/12/2010
ASSETS		
Goodwill	104,446	95,760
Other intangible assets	19,302	15,952
Property, plant and equipment	8,402	7,550
Non-current financial assets	1,565	1,115
Other non-current assets	261	394
Deferred tax assets	1,998	1,939
Non-current assets	135,973	122,710
Current tax receivables	3,241	2,534
Trade receivables and others	37,178	37,728
Cash and cash equivalents	23,565	27,381
Current assets	63,984	67,643
TOTAL ASSETS	199,956	190,353
LIABILITIES		
Share capital	10,525	11,025
Reserves and retained earnings	93,255	84,631
Net income of financial year	14,533	12,931
Group shareholders' equity	118,313	108,587
Minority interests	0	0
Total equity	118,313	108,587
Non-current provisions	4,303	3,609
Long-term borrowings and financial liabilities	11,954	16,185
Deferred tax liabilities	5,221	4,553
Other non-current liabilities	709	844
Non-current liabilities	22,187	25,191
Trade payables and others	40,902	41,590
Current tax payables	5,418	3,448
Current provisions	3,355	2,820
Short-term borrowings and financial liabilities	9,782	8,718
Current liabilities	59,456	56,575
TOTAL LIABILITIES	199,956	190,353

CONSOLIDATED CASH-FLOWS STATEMENT

IN THOUSANDS OF EUROS	31/12/2011*	31/12/2010
Operating activities		
Result from continuing operations	14 533	12 931
Income and expenses with no cash effect resulting from operating activities:		
Net amortization and provision	8,388	7,648
Net proceeds from disposals of fixed assets	104	732
Deferred taxes	295	1,379
Others	70	14
Cost of net debt	669	1,008
Income tax paid	1,249	2,516
Net change in working capital	(1,602)	1,238
Net cash provided by operating activities	23,706	27,466
Investing activities		
Capital expenditures	(6,756)	(7,436)
Proceeds from sales of fixed assets		256
Investments, net of acquired cash	(8,133)	-
Earn-out paid during the period	-	-
Disposals of financial assets	-	-
Change in other financial assets	(268)	(176)
Net cash provided by (used for) investing activities	(15,157)	(7,356)
Financing activities		
Setting up of long-term borrowings and increase in other long-term financial liabilities	5,035	-
Repayment of borrowings and other long-term financial liabilities	(9,963)	(8,631)
Capital increase	-	-
Net interest payments	(716)	(1,053)
Purchases / sales of treasury shares	(1,437)	(2,171)
Dividends paid by Linedata Services S.A. to its shareholders	(5,230)	(2,135)
Net cash provided by (used for) financing activities	(12,311)	(13,990)
Foreign currency translation adjustments	(85)	115
Change in accounting policy	-	53
Total cash flow	(3,847)	6,288
Cash and cash equivalents at beginning of the period	27,358	21,070
Cash and cash equivalents at end of the period	23,511	27,358

SEGMENT REPORTING

31/12/2011* IN THOUSANDS OF EUROS	Southern Europe	Northern Europe	North America	Asia	Total
Revenues	67,879	27,203	39,191	3,034	137,306
EBITDA	15,741 23.2 %	4,701 17.3 %	10,988 28.0 %	547 18.0 %	31,978 23.3 %
Operating depreciation and amortization expense	(3,996)	(2,354)	(1,631)	(54)	(8,035)
Depreciation and amortization expense included in non-current expenses	(130)	0	0	0	(130)
Operating income (EBIT)	11,615 17.1 %	2,348 8.6 %	9,357 23.9 %	493 16.3 %	23,813 17.3 %
Cost of net debt					(669)
Other financial expenses & income					96
Current and deferred taxes					(8,707)
Result from discontinued operations					0
Net income					14,533 10.6 %

*Includes Fimasys S.A. as of July 1, 2011

31/12/2010 IN THOUSANDS OF EUROS	Southern Europe	Northern Europe	North America	Asia	Total
Revenues	65,536	27,441	40,103	3,163	136,243
EBITDA	13,443 20.5 %	3,437 12.5 %	12,023 30.0 %	333 10.5 %	29,237 21.5 %
Operating depreciation and amortization expense	(2,283)	(2,864)	(1,747)	85	(6,808)
Depreciation and amortization expense included in non-current expenses	(808)	35	0	0	(773)
Operating income (EBIT)	10,353 15.8 %	608 2.2 %	10,276 25.6 %	418 13.2 %	21,655 15.9 %
Cost of net debt					(1,008)
Other financial expenses & income					24
Current and deferred taxes					(7,740)
Result from discontinued operations					0
Résultat net					12,931 9.5 %

31/12/2011* IN THOUSANDS OF EUROS	Southern Europe	Northern Europe	North America	Asia	Total
Goodwill	53,627	28,290	22,529	0	104,446
Other intangible assets	10,348	5,633	3,306	15	19,302
Property, plant & equipment	5,217	1,291	1,562	332	8,402
Non-current financial assets	837	552	100	76	1,565
Other non-current assets	0	0	261	0	261
Non-current assets	70,028	35,765	27,759	423	133,975
Current assets	39,736	8,747	10,632	1,629	60,743
Segment assets	109,764	44,512	38,391	2,052	194,718
Unallocated assets					5,239
TOTAL ASSETS					199,956
Non-current liabilities	3,953	509	550	0	5,012
Current liabilities	28,182	9,522	5,410	1,143	44,257
Segment liabilities	32,135	10,031	5,960	1,143	49,269
Unallocated liabilities					32,374
Shareholders' equity					118,313
TOTAL LIABILITIES					199,956

31/12/2010 IN THOUSANDS OF EUROS	Southern Europe	Northern Europe	North America	Asia	Total
Goodwill	46,509	27,436	21,815	0	95,760
Other intangible assets	4,767	7,693	3,491	0	15,952
Property, plant & equipment	4,717	1,374	1,354	105	7,550
Non-current financial assets	480	538	97	0	1,115
Other non-current assets	0	0	394	0	394
Non-current assets	56,473	37,041	27,152	105	120,771
Current assets	44,693	9,834	9,298	1,284	65,109
Segment assets	101,166	46,876	36,449	1,389	185,880
Unallocated assets					4,473
TOTAL ASSETS					190,353
Non-current liabilities	3,323	494	636	0	4,453
Current liabilities	27,188	9,880	6,355	986	44,410
Segment liabilities	30,511	10,374	6,991	986	48,863
Unallocated liabilities					32,904
Shareholders' equity					108,586
TOTAL LIABILITIES					190,353

